

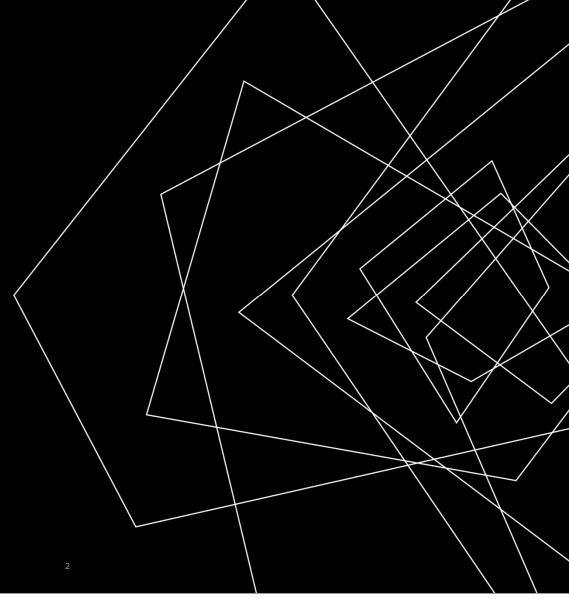
KILLING ME SOFTLY:

BRIEF-WRITING TIPS, THE MUSICAL

Justice Elizabeth Kerr, 2<sup>nd</sup> Court of Appeals

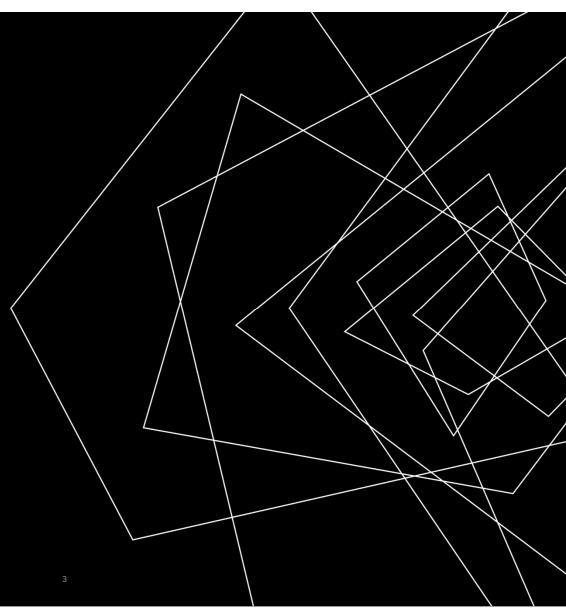


• Convey information



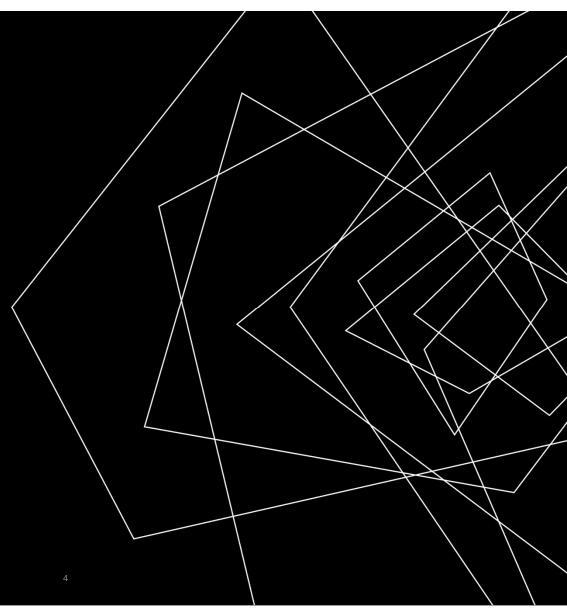


- Convey information
- Document an agreement



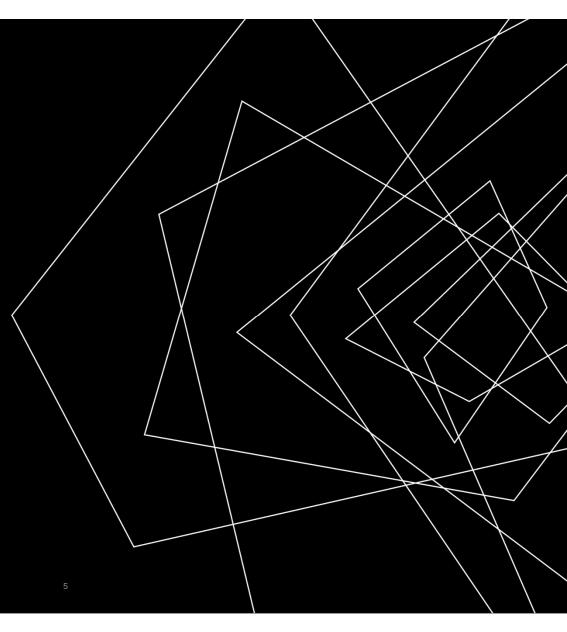


- Convey information
- Document an agreement
- Explain a position





- Convey information
- Document an agreement
- Explain a position
- Persuade the reader



## MANIC MONDAY

THE BANGLES (1985)

#### Be Considerate

Long, dense briefs get skimmed, not read

Judges appreciate concise briefs that convey their points quickly

Be aware of the volume of briefs that judges deal with

Yours is not their only case

## MR. BLUE SKY ELECTRIC LIGHT ORCHESTRA (1978)

#### Be Considerate

#### Be Clear

Long, dense briefs get skimmed, not read

Clarity equals persuasion

Judges appreciate concise briefs that convey their points quickly

More likely to lose if judge can't quickly understand your best argument

Be aware of the volume of briefs that judges deal with

Legalese and long sentences reduce comprehension

Yours is not their only case

Can a reasonably intelligent high-schooler understand your brief?

## TAKIN' CARE OF BUSINESS

BACHMAN-TURNER OVERDRIVE (1974)

Be Considerate	Be Clear	Be Competent
Long, dense briefs get skimmed, not read	Clarity equals persuasion	Crisp, readable briefs signal confidence in arguments
Judges appreciate concise briefs that convey their points quickly	More likely to lose if judge can't quickly understand your best argument	Ability to explain complex legal concepts in simple terms reflects deep understanding of the law
Be aware of the volume of briefs that judges deal with	Legalese and long sentences reduce comprehension	Judges and staff attorneys will trust
Yours is not their only case	Can a reasonably intelligent high- schooler understand your brief?	you

## MAKE ME SMILE

CHICAGO (1970)

- Put strongest issues first—and pare them down
- Keep the standard of review firmly in mind
- What are the legally significant facts?
- Make sure error was preserved
- If error, was it harmless? If harmful, why?
- Double-check and update research

COA2 has **Westlaw** only. If you're citing an unpublished opinion in LEXIS, give us the full citation including the **case number**.

#### WALK THIS WAY

AEROSMITH (1975, 1986)

- Make the cover of your brief page one so that all page #s match PDF #s
- Use table of contents to create a meaningful roadmap
- Set the stage with a short introduction/executive summary
- Use speaking headings throughout (and make sure they're in the table of contents)
- Take advantage of TRAP 38.1(k)(2): include optional appendix material if useful

Plain English ————————————————————————————————————	Most effective way to communicate; reduces chances of confusion.	
Write like you speak	But make it more polished. Read your work aloud.	
Elevated tone —	Save the outrage for the jury. No personal attacks on opponent or court. Be the grownup.	
"Clearly," "Obviously,"	——————————————————————————————————————	

## **GOOD VIBRATIONS**

BEACH BOYS (1966)

THE TING TINGS (2008)

Avoid parties' procedural designations

No need to explain shortened party names if no one will be confused

Consider using descriptors

Can the alphabet soup

THE TING TINGS (2008)

Avoid parties' procedural designations

Appellant, Appellee not helpful as shorthand

No need to explain shortened party names if no one will be confused

Consider using descriptors

Can the alphabet soup

THE TING TINGS (2008)

Avoid parties' procedural designations

No need to explain shortened party names if no one will be confused

Defendant Aetna Casualty & Surety Company (hereinafter referred to as "Aetna")

Consider using descriptors

Can the alphabet soup

THE TING TINGS (2008)

Avoid parties' procedural designations

No need to explain shortened party names if no one will be confused

Consider using descriptors

the Bank, Borrower, Officer Smith, Counselor Troi

Can the alphabet soup

THE TING TINGS (2008)

Avoid parties' procedural designations

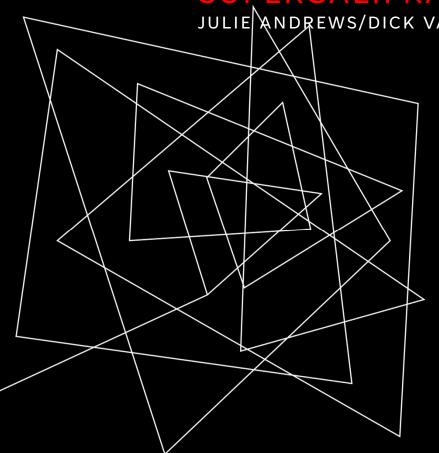
No need to explain shortened party names if no one will be confused

Consider using descriptors

Can the alphabet soup

Atchison, Topeka and Santa Fe Railway  $\neq$  "ATSFR"

# SUPERCALIFRAGILISTICEXPIALIDOCIOUS JULIE ANDREWS/DICK VAN DYKE (1963)



Replace phrases with one word

Legalese. Yuck.

Reconsider fancy-schmancy words

## SIMPLY IRRESISTIBLE

ROBERT PALMER (1988)

#### WORDY

Prior to, subsequent to

Due to the fact that, for the reason that

At the present time, at this point in time

In the event that

Despite (notwithstanding) the fact that

In close proximity

Adequate (sufficient) number of

During such time as

Is able to, is capable of

Is authorized to, is empowered to

Is desirous of

In order to

Before, after

NOT WORDY

Because

Now, currently

Ιf

Although

Near

Enough

While

Can

May

Wants

To

LYNYRD SKYNYRD (1973)

Disinter the poor verb that's encrypted within a nominalization

#### TRY IT NOW

In the course of my preparation of dinner, I made the decision to employ a substitution of Greek yogurt for sour cream in order to effect a reduction in calories. [30 words]

LYNYRD SKYNYRD (1973)

In the course of my **preparation** of dinner, I made the **decision** to employ a **substitution** of Greek yogurt for sour cream in order to effect a **reduction** in calories. [30 words]

#### POSSIBLE FIX 1

While preparing dinner, I decided to substitute Greek yogurt for sour cream to reduce calories. [15 words]

LYNYRD SKYNYRD (1973)

In the course of my **preparation** of dinner, I made the **decision** to employ a **substitution** of Greek yogurt for sour cream in order to effect a **reduction** in calories. [30 words]

#### **POSSIBLE FIX 2**

While preparing dinner, I substituted Greek yogurt for sour cream to reduce calories. [13 words]

LYNYRD SKYNYRD (1973)

In the course of my **preparation** of dinner, I made the **decision** to employ a **substitution** of Greek yogurt for sour cream in order to effect a **reduction** in calories. [30 words]

#### **POSSIBLE FIX 3**

While preparing dinner, I substituted lower-calorie Greek yogurt for sour cream. [11 words]

LYNYRD SKYNYRD (1973)

In the course of my **preparation** of dinner, I made the **decision** to employ a **substitution** of Greek yogurt for sour cream in order to effect a **reduction** in calories. [30 words]

#### POSSIBLE FIX 4

I made dinner using lower-calorie Greek yogurt instead of sour cream. [11 words]

LYNYRD SKYNYRD (1973)

Another example of freeing the verb

#### TRY IT NOW

The court can arrive at a determination of the question by application of well-settled principles of law. [17 words]

LYNYRD SKYNYRD (1973)

Another example of freeing the verb

#### TRY IT NOW

The court can arrive at a **determination** of the question by **application** of well-settled principles of law. [17 words]

#### **POSSIBLE FIX**

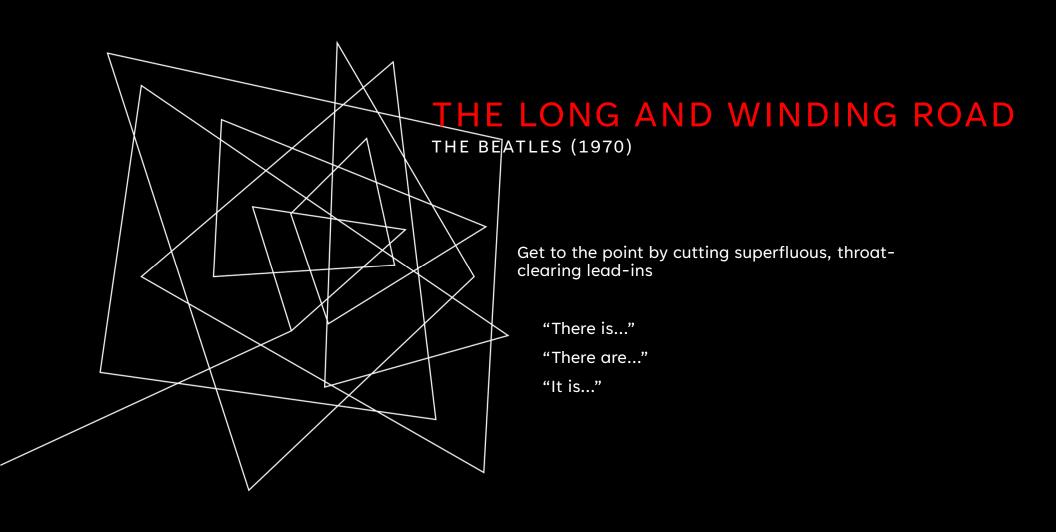
The court can rule by applying settled legal principles. [9 words]

## SPARE ME THE DETAILS

THE OFFSPRING (2003)

Have pity on your readers and don't overparticularize.

"If it isn't necessary to understanding the issues, and if it doesn't add human interest, then leave it out." – B. Garner, *The Winning Brief*, Tip # 82.



Active Voice —	Assigns responsibility, uses fewer words
some exceptions:	
	———— When the focus is on the thing being acted on
	———— When it just sounds better

I SHOT THE SHERIFF

BOB MARLEY (1973)

## IT'S THE LITTLE THINGS

SONNY & CHER (1967) ROBERT EARL KEEN (1993) ALICE COOPER (2000)

Reword prepositional phrases to minimize wordiness

Use possessives rather than *of* phrases

#### TRY IT NOW

Tipton argues that mistakes on the part of Anselm have resulted in delays by Tipton.

[15 words; 4 prepositions]

## IT'S THE LITTLE THINGS

SONNY & CHER (1967) ROBERT EARL KEEN (1993) ALICE COOPER (2000)

Reword prepositional phrases to minimize wordiness

Use possessives rather than *of* phrases

#### POSSIBLE FIX 1

Tipton argues that Anselm's mistakes caused Tipton's delays.

[8 words; 0 prepositions]

## IT'S THE LITTLE THINGS

SONNY & CHER (1967) ROBERT EARL KEEN (1993) ALICE COOPER (2000)

Reword prepositional phrases to minimize wordiness

Use possessives rather than *of* phrases

#### POSSIBLE FIX 2

Tipton argues that Anselm's mistakes delayed Tipton.

[7 words; 0 prepositions]

## **COMFORTABLY NUMB**

PINK FLOYD (1979)

DO THIS

#### **NOT THIS**

In *Fisher*, the supreme court remanded the case for a new trial. The facts in that case were similar to the facts here. Therefore, this court should also remand for a new trial. [33 words]

## ALIVE AND KICKING

SIMPLE MINDS (1985)

#### DO THIS

In *Fisher*, the supreme court concluded—on similar facts—that the case must be remanded for a new trial. Just so here.

[22 words]

#### **NOT THIS**

In *Fisher*, the supreme court remanded the case for a new trial. The facts in that case were similar to the facts here. Therefore, this court should also remand for a new trial.

## **COMFORTABLY NUMB**

PINK FLOYD (1979)

DO THIS

#### **NOT THIS**

Cardone's amended petition sets forth new, severable claims. Cardone has the burden to establish jurisdiction over those claims. However, Cardone cannot show that jurisdiction exists.

[25 words]

# LEARN TO FLY FOO FIGHTERS (1999)

#### DO THIS

Because Cardone's amended petition sets forth new, severable claims, Cardone must establish jurisdiction over those claims. This it cannot do. [20 words]

#### **NOT THIS**

Cardone's amended petition sets forth new, severable claims. Cardone has the burden to establish jurisdiction over those claims. However, Cardone cannot show that jurisdiction exists.

## DAZED AND CONFUSED

LED ZEPPELIN (1969)

Help your readers by hyphenating adjective phrases

#### TRY IT NOW

Jones challenges a county approved billboard siting restriction.

This case involves cessation of production clauses.

Johnson relied on a last known criminal activity report.

An employee placed a yellow tow warning notice sticker on the car.

LED ZEPPELIN (1969)

Help your readers by hyphenating adjective phrases

#### TRY IT NOW

Jones challenges a county approved billboard siting restriction.

Jones challenges a county-approved billboard-siting restriction.

This case involves cessation of production clauses.

Johnson relied on a last known criminal activity report.

An employee placed a yellow tow warning notice sticker on the car.

LED ZEPPELIN (1969)

Help your readers by hyphenating adjective phrases

#### TRY IT NOW

Jones challenges a county approved billboard siting restriction.

This case involves cessation of production clauses.

This case involves cessation-of-production clauses.

Johnson relied on a last known criminal activity report.

An employee placed a yellow tow warning notice sticker on the car.

LED ZEPPELIN (1969)

Help your readers by hyphenating adjective phrases

#### TRY IT NOW

Jones challenges a county approved billboard siting restriction.

This case involves cessation of production clauses.

Johnson relied on a last known criminal activity report.

Johnson relied on a last-known-criminal-activity report.

An employee placed a yellow tow warning notice sticker on the car.

LED ZEPPELIN (1969)

Help your readers by hyphenating adjective phrases

#### TRY IT NOW

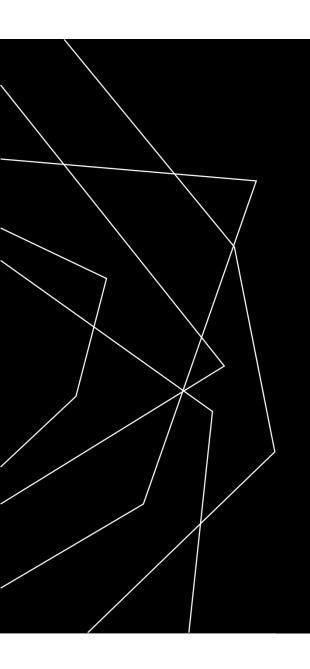
Jones challenges a county approved billboard siting restriction.

This case involves cessation of production clauses.

Johnson relied on a last known criminal activity report.

An employee placed a yellow tow warning notice sticker on the car.

An employee placed a yellow tow-warning-notice sticker on the car.



# AND SHE WAS

TALKING HEADS (1985)

Start the occasional sentence with a punchy "And" or "But" or one of the other coordinating conjunctions (Or, Nor, For, Yet, So)

without a comma after

#### **COMPARE AND CONTRAST**

However, the chickens came home to roost.

But the chickens came home to roost.

### YOU'VE MADE ME SO VERY HAPPY

BLOOD, SWEAT & TEARS (1969)

Every word matters...for pithiness and for word limits

#### TRY IT NOW

Extremely small

Cried loudly

Became invisible

Horrible tragedy

# YOU'VE MADE ME SO VERY HAPPY ECSTATIC

BLOOD, SWEAT & TEARS (1969)

Every word matters...for pithiness and for word limits

#### TRY IT NOW

Extremely small minute, minuscule, microscopic, tiny

Cried loudly

Became invisible

Horrible tragedy

# YOU'VE MADE ME <del>SO VERY HAPPY</del> **ECSTATIC**

BLOOD, SWEAT & TEARS (1969)

Every word matters...for pithiness and for word limits

#### TRY IT NOW

Extremely small minute, minuscule, microscopic, tiny

Cried loudly wailed, howled, bawled

Became invisible

Horrible tragedy

# YOU'VE MADE ME SO VERY HAPPY ECSTATIC

BLOOD, SWEAT & TEARS (1969)

Every word matters...for pithiness and for word limits

#### TRY IT NOW

Extremely small minute, minuscule, microscopic, tiny

Cried loudly wailed, howled, bawled

Became invisible vanished, disappeared

Horrible tragedy

# YOU'VE MADE ME <del>SO VERY HAPPY</del> **ECSTATIC**

BLOOD, SWEAT & TEARS (1969)

Every word matters...for pithiness and for word limits

#### TRY IT NOW

Extremely small minute, minuscule, microscopic, tiny

Cried loudly wailed, howled, bawled

Became invisible vanished, disappeared

Horrible tragedy catastrophe, calamity

## COME TOGETHER

THE BEATLES (1969)

Keep a sentence's subject and predicate close to each other

#### HOW NOT TO DO IT

The <u>cases</u> [SUBJECT] on which Markowitz relies, dealing with the narrow issue of whether state statutes of limitation can time-bar federal claims that are subject to different limitations period, <u>can be distinguished</u> [PREDICATE].

### **COME TOGETHER**

THE BEATLES (1969)

Keep a sentence's subject and predicate close to each other

#### HOW NOT TO DO IT

The <u>cases</u> [SUBJECT] on which Markowitz relies, dealing with the narrow issue of whether state statutes of limitation can time-bar federal claims that are subject to different limitations period, <u>can be distinguished</u> [PREDICATE].

#### Possible fix:

Markowitz cites cases involving whether state statutes of limitation can timebar federal claims to which different limitations periods apply. Those cases are distinguishable.

### **EVERY PICTURE TELLS A STORY**

ROD STEWART (1971)

- Complicated organizational structure? Use a chart for easy comprehension
- Easement case, boundary dispute? Include a map or plat within the brief itself
- Car wreck, property damage, evidence of physical assault, etc.? Drop photos into the fact statement

### **BEFORE HE CHEATS**

CARRIE UNDERWOOD (2005)

Tempted to evade word limits by screenshotting and dropping an image consisting of huge swaths of text?

**DON'T** 

## SUDDENLY I SEE

KT TUNSTALL (2005)

THE PURCHASER HEREBY WAIVES ITS RIGHTS, IF ANY, TO INSIST UPON AN INSPECTION BEFORE DELIVERY AND ACCEPTS THE MERCHANDISE AS IS, WHERE IS, WITHOUT RECOURSE. WAS IT EASY FOR YOU TO INSTANTLY COMPREHEND WHAT THIS SENTENCE IS SAYING? THOUGHT NOT.

Reasons abound to use bulleted (or numbered) lists in briefs:

- they draw the eye in;
- they allow the reader to absorb information more efficiently; and
- by presenting chunks of information within white space, they give natural prominence to that material.

In Headings of More Than a Few Words—and Especially When They're Complete Sentences—Don't Subject the Reader to Initial Caps. **Try bolding the words instead.** 

# UNBELIEVABLE

EMF (1991)

AS-IS SNIPPET FROM AN ACTUAL BRIEF WRITTEN BY AN ACTUAL LAWYER

Appellee's attorney ask her a question which assume's Appellant is Ok with this behavior and Appellee is able to answer the question that takes it for granite Appellant is ok with this behavior.

## **FOOTLOOSE**

KENNY LOGGINS (1984)

### Make your footers useful

The usual:

3

## **FOOTLOOSE**

KENNY LOGGINS (1984)

### Make your footers useful

BRIEF OF APPELLANT CISCO CORPORATION			Page 3
	One option:		
		3	
	rne usuar:		
	The usual:		

BRIEF-WRITING TIPS

54

### **FOOTLOOSE**

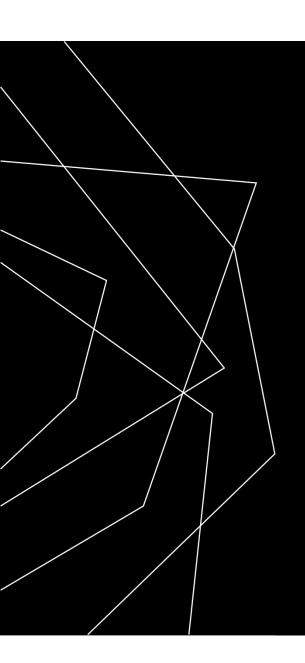
KENNY LOGGINS (1984)

### Make your footers useful

An even better option:

No. 02-22-00175-CV; Cisco Corp. v. Maxwell Int'l & F. Robertson BRIEF OF APPELLANT CISCO CORPORATION

Page 3 of 14



# BONUS TRACKS

IFF-WRITING TIPS

56

### NO SUCH THING

JOHN MAYER (2001)

### As such

"You keep using that word. I do not think it means what you think it means." — Inigo Montoya (The Princess Bride)

Grammatically, "as such" is **not** the equivalent of "therefore" (or accordingly," "thus," or any similar concept).

Garner's Modern English Usage calls the phrase "faddish" when used this way.

## FOLSOM PRISON BLUES

JOHNNY CASH (1955)

"Fulsome"—I do not think it means what you think it means, Part 2

Traditionally, fulsome means "abundant to excess" (in a bad way) or "offensive to normal tastes or sensibilities" and hence is a negative word.

Best to avoid when you mean "very full" or "abundant" or "thorough."

# OXFORD COMMA VAMPIRE WEEKEND (2007)

You'll rarely go wrong by including the Oxford (serial) comma

#### SPOT THE PROBLEM

Upon realizing his mistake, Bradford immediately notified Acme Brick, Starnes Construction, Steptoe and Johnson and Kinsey.

At my grandfather's funeral there were two strippers, his wife and his sister.

### Wordplay

### With the Oxford Comma:

We invited the rhinoceri, Washington, and Lincoln.



Without the Oxford Comma: We invited the rhinoceri, Washington and Lincoln.



OKele Editmon Date

SHERYL CROW (1998)

Discreet vs. discrete

SHERYL CROW (1998)

- Discreet vs. discrete
- Is comprised of

SHERYL CROW (1998)

- Discreet vs. discrete
- Is comprised of
- Irregardless

SHERYL CROW (1998)

- Discreet vs. discrete
- Is comprised of
- Irregardless
- Affect (vb.) vs. effect (n., vb.)

SHERYL CROW (1998)

- Discreet vs. discrete
- Is comprised of
- Irregardless
- Affect (vb.) vs. effect (n., vb.)
- Who[ever] vs. whom[ever]

SHERYL CROW (1998)

- Discreet vs. discrete
- Is comprised of
- Irregardless
- Affect (vb.) vs. effect (n., vb.)
- Who[ever] vs. whom[ever]

Give the book to whomever wants it.

John evicted Max, who John had rented the house to for ten years.

SHERYL CROW (1998)

- Discreet vs. discrete
- Is comprised of
- Irregardless
- Affect (vb.) vs. effect (n., vb.)
- Who[ever] vs. whom[ever]

Give the book to [whoever wants it].

John evicted Max, [whom John had rented the house to ...] [to whom John had rented the house ...].

### IN THE YEAR 2525

**ZAGER & EVANS (1969)** 

#### From Grok:

Bottom line: In 2025, writing a 60-page brief full of 'hereinafters,' 'aforestateds,' and passive-voice throat-clearing is malpractice. The winning move is 25-35 pages (or whatever the local limit is), active voice, short sentences, zero Latin unless absolutely necessary, and arguments that a smart non-lawyer could follow. Courts reward it, and your client's chances go up—dramatically.



thank you!